

PRODUCTS AND SERVICES

Financial services

Retirement income strategies Financial needs analysis Asset allocation Accumulation strategies Estate protection strategies Fee-based financial planning¹

Education funding

Coverdell ESAs and 529 plans UGMAs/UTMAs

Retirement

Traditional and Roth IRAs (including rollovers) SIMPLE IRA, SEP and 403(b) plans

Investments and mutual funds

Asset allocation funds Equity funds Fixed income funds Specialty funds Managed account programs¹ Securities brokerage services¹

Insurance

Individual life insurance Disability income insurance Major medical and Medicare supplement insurance² Long-term care insurance

Annuities

Deferred income annuities Fixed annuities Fixed annuity with a long-term care insurance rider Fixed income annuities Immediate annuities Variable annuities

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